

Message Text

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PAGE 01 MANAGU 03643 182311Z

12

ACTION OPIC-06

INFO OCT-01 ARA-06 ISO-00 EB-07 AID-05 COME-00 TRSE-00

/025 W

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R 182220Z SEP 75

FM AMEMBASSY MANAGUA

TO SECSTATE WASHDC 8003

AMEMBASSY GUATEMALA

AMEMBASSY PANAMA

AMEMBASSY SAN JOSE

AMEMBASSY SAN SALVADOR

AMEMBASSY TEGUCIGALPA

LIMITED OFFICIAL USE MANAGUA 3643

EO 11652: NA

TAGS: EINV NU

SUBJ: OPIC'S CENTRAL AMERICAN INVESTMENT MISSION - GLASS CONTAINER
MANUFACTURER

REF: STATE 217406

1. NICARAGUAN IMPORTS OF GLASS BOTTLES AND CONTAINERS (CIF VALUES AND WEIGHTS), FROM THE CACM AND FROM THE REST OF THE WORLD ARE AS FOLLOWS: 1973-CACM - 10.4 MILLION KILOGRAMS/\$2.4 MILLION; 1974-11.5 MILLION KILOGRAMS/\$3.5 MILLION. REST OF THE WORLD 1973-0.4 MILLION KILOGRAMS/\$0.3 MILLION; 1974-1.4MILLION KILOGRAMS/\$0.7 MILLION.

2. THE COMPANIA CERVECERA NACIONAL OF NICARAGUA IS A PARTICIPANT IN INDUSTRIAS DE VIDRIOS, S.A. (CABISA) OF GUATEMALA, HOLDING 20 PERCENT OF THE SHARES. COSTA RICA AND GUATEMALAN BREWERIES EACH HOLD 20 PERCENT AND THE REMAINING 40 PERCENT IS HELD BY A MEXICAN CONCERN.

3. IT IS UNDERSTOOD THAT THE SAME GROUP, HOLDING ABOUT THE SAME PROPORTION OF SHARES, HAS ALREADY BEGUN CONSTRUCTION OF A SECOND
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GLASS BOTTLE AND CONTAINER PLANT IN COSTA RICA TO SUPPLY COSTA

RICA, PANAMA AND NICARAGUA.

4. THE LOCAL COCA-COLA CONCESSIONAIRE ALSO DISCLOSED PLANS TO BUILD ANOTHER GLASS BOTTLE FACTORY TO BE OWNED BY THE CENTRAL AMERICAN CONCESSIONAIRES, PROBABLY IN NICARAGUA. PRE-FEASIBILITY STUDIES FOR THIS PROJECT HAVE BEEN DONE BY HENRY TEICHMAN,

INC. OF PITTSBURGH, PENNSYLVANIA. CONCESSIONAIRE, ONE OF THE WEALTHIEST INDIVIDUALS IN NICARAGUA, IS WILLING TO DISCUSS JOINT VENTURE WITH BROCKWAY. IF INTERESTED, BROCKWAY SHOULD GET IN TOUCH WITH B R HOGGE, 1116 WILMINGTON DRIVE, SAVANNAH, GEORGIA 31410, WHO REPRESENTS THE INVESTMENT GROUP IN THE U.S. THEBERGE

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Message Attributes

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